

STEAG PV subsidiary enters into cooperation for BeNeLux market

Greenbuddies and STEAG Solar Energy Solution agree on cooperation

Eindhoven/Würzburg/Essen. STEAG Solar Energy Solutions GmbH (SENS) and the Czech-Dutch company Greenbuddies Energy BV, based in Eindhoven, will in future join forces on the photovoltaic market in the BeNeLux countries. The aim is to offer ground-mounted PV projects and associated services in Belgium, the Netherlands and Luxembourg.

From the Greenbuddies branch in Eindhoven, the Netherlands, headed by Jos Schlangen, utility scale projects are to be developed jointly in the future. Currently, the first PV parks are expected to be ready for construction by the beginning of 2023. In the medium term, the partners have set themselves the goal of realising a portfolio of 250 megawatts (MWp) by 2025. It is envisaged that SENS will plan, develop and build the projects as general contractor (EPC) and subsequently operate them as service provider (O&M).

Familiar with the BeNeLux market

SENS benefits from already having relevant experience in the three-country market: "For us, the Benelux countries are the logical extension of our existing activities in Europe. We still see enormous potential in this market, even though there are already existing players and projects there", explains André Kremer, Managing Director of SENS. The PV service provider has already been active in the Dutch market for several years and has realised EPC projects there in the field of rooftop PV and ground-mounted PV. With the 12 MWp Leeuwarden solar park, the company won the Frisian Energy Prize in 2019.

In this respect, the cooperation with Greenbuddies - development, installation and construction company present on many Western markets of EU - fits perfectly into SENS' growth strategy. The Würzburg-based STEAG subsidiary with its own subsidiaries in Italy, Spain, Portugal, and the UK is pursuing ambitious goals in Europe and beyond. Clear evidence of the company's expansion course is not least the doubling of the number of employees in the last three years. "Against this background, we are always on the lookout for committed partners with a similar mindset. I am very much looking forward to working with the Greenbuddies, who can identify with our 'good energy' just as we can," says André Kremer.

Partners with the same philosophy

Indeed, Greenbuddies and SENS are characterised by a very similar business philosophy; the chemistry between the partners was therefore right from the start. Aleš Spáčil, co-owner and sales manager of Greenbuddies, agrees: "Fortunately, we were immediately on the same wavelength with SENS and look forward to making our contribution to the energy transition in the BeNeLux countries together. Our mission

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is to make our planet greener and more sustainable. This connects our companies and gives us the drive to successfully realise as many projects as possible together".

About STEAG

For over 80 years, STEAG has stood for efficient and safe power generation both nationally and internationally. As an experienced partner, we provide our customers with comprehensive support in all phases of energy supply. We plan, develop, implement, operate and market highly efficient energy solutions - from decentralised and renewable generation plants to large-scale power stations. In addition to customised solutions in the field of electricity and heat supply, we offer a wide range of energy services - and increasingly on the basis of renewable energies. With success: from 1990 until today STEAG has permanently reduced its own CO₂ emissions by almost 85 percent.

About Greenbuddies

Greenbuddies Group is one of the fastest growing European PV and EV charging infrastructure contractors with a market footprint of almost 500 MW of PV parks in 9 countries across the EU. The group also delivers mid-size EPC in particular markets both in Solar and EV Charging. Together with partners, Greenbuddies now develops PV parks in selected countries.

About SENS

STEAG Solar Energy Solutions (SENS) is a globally active service company in the field of renewable energies with headquarters in Würzburg. Its range of services includes the development and construction of turnkey solar parks, the maintenance and operational management of photovoltaic systems and the implementation of energy solutions for commerce and industry. SENS has been part of the STEAG Group since July 2019 and employs around 270 people at nine locations.

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